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**REPUBLIC OF MOLDOVA  
STATE ROAD ADMINISTRATION  
ROAD SECTOR PROGRAM**

**Supervision of Civil Works under the Contract  
RSP/W9/05: “Construction of M3 Slobozia Mare Bypass,  
km 0+000 - km 18+290”**

**OPENING OF FINANCIAL PROPOSALS**

**May 15<sup>th</sup>, 2018**

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## **Contents**

- 1. Minutes of the Evaluation Committee No. RSP/CSM3-05/06/2018  
(original version);**
- 2. Minutes of the Evaluation Committee No. RSP/CSM3-05/06/2018  
(translated version);**
- 3. Annex No. 1. Register of Attendance;**
- 4. Annex No. 2. Register of Prices.**

## **ȘEDINȚA COMITETULUI DE EVALUARE NR.14/2018**

### **PROCES-VERBAL NR. RSP/CSM3-05/06/2018**

15 mai 2018

or. Chișinău

Comitetul de Evaluare numit prin Ordinul Ministerului Transporturilor și Infrastructurii Drumurilor nr. 8 din 06.02.2015, prezent în următoarea componență:

#### **Președintele Comitetului:**

- Radu ROGOVEI – Șef al Direcției Infrastructura de Transport, Ministerul Economiei și Infrastructurii.

#### **Vicepreședintele Comitetului:**

- Gheorghe CURMEI – Director general , Î.S. „Administrația de Stat a Drumurilor”.

#### **Secretar:**

- Serghei POLIȘCIUC – Director adjunct, Î.S. „Administrația de Stat a Drumurilor”.

#### **Membrii Comitetului:**

- Ion DRUCEC – Director adjunct, Î.S. „Administrația de Stat a Drumurilor”;
- Iurie PAȘA – Director adjunct, Î.S. „Administrația de Stat a Drumurilor”.

#### **Invitați:**

- Douglas DAVIES – Expert internațional în inginerie și management, Roughton International;
- Ion JOSAN – Expert în Achiziții, Roughton International Ltd;
- Diana LUPU – Șef al Serviciului juridic, Î.S. Administrația de Stat a Drumurilor.

#### **Servicii de Supervizare Tehnică a execuției lucrărilor de construcție în cadrul Contractului:**

- RSP/W9/05 – "Construcția drumului de ocolire as. Slobozia Mare, km 0+000 - km 18+290"

#### **Ordinea de zi:**

##### **Deschiderea Ofertelor Financiare**

În urma evaluării efectuate de către Grupul de Experți a Ofertelor Tehnice depuse de Consultanții incluși pe Lista Scurtă, patru Consultanți au acumulat scorul tehnic minim necesar pentru calificarea în etapa evaluării Ofertelor Financiare. La data de 7 mai 2018, participanții au fost anunțați despre rezultatul evaluării tehnice și invitați la deschiderea Ofertelor Financiare, conform procedurii de achiziție.

Conform criteriilor de evaluare stipulate în documentul „Cerere de Ofertă” numai Ofertanții care acumulează un scor tehnic de cel puțin **80** puncte se califică pentru evaluarea financiară.

În conformitate cu paragraful 23.2 din Instrucțiunile pentru Consultanți, defalcările punctajului tehnic au fost comunicate celor prezenți la ședința de deschidere după cum urmează:

Criteriu / Subcriteriu	Numele Consultanțului				
	1. Dongsung Engineering Co., Ltd. (Coreea) / Pyunghwa Engineering Consultants Ltd. (Coreea)	2. EPTISA Servicios de Ingenieria, S.L. (Spania) / EPTISA Romania S.R.L. (Romania) și TEMELSU International Engineering Services Inc. (Turcia)	3. Finnish Overseas Consultants Ltd. (Finlanda) / Dohwa Engineering Co. Ltd. (Coreea)	4. Rendel Limited (Marea Britanie)	5. IRD Engineering S.r.l. (Italia)
<b>(A) Calitatea metodologiei propuse:</b>	<b>22.20</b>	<b>27.60</b>	<b>16.80</b>	<b>25.80</b>	<b>25.80</b>
a) Înțelegerea sarcinilor	5.40	5.40	5.40	5.40	5.40
b) Abordare și metodologie	4.20	4.20	4.20	4.20	4.20
c) Planul de lucru și sarcinile de echipă	12.60	18.00	7.20	16.20	16.20
<b>(B) Calificările personalului cheie</b>	<b>57.83</b>	<b>62.38</b>	<b>38.64</b>	<b>60.70</b>	<b>67.87</b>
a) Șef de echipă / Reprezentantul Inginerului	22.77	25.76	14.56	22.96	28.00
b) Inginer pe materiale/ Inginer asigurarea calității	11.70	15.40	11.70	15.40	15.40
c) Inginer pe cantități/ Specialist Contracte	14.17	15.40	8.01	14.17	14.17
d) Inginer pe poduri	9.18	5.82	4.37	8.18	10.30
<b>TOTAL</b>	<b>80.03</b>	<b>89.98</b>	<b>55.44</b>	<b>86.50</b>	<b>93.67</b>
<b>Clasament</b>	<b>4</b>	<b>2</b>	<b>5</b>	<b>3</b>	<b>1</b>



În urma deschiderii Ofertelor Financiare au fost anunțate prețurile oferite de către Consultanți, care sunt prezentate în tabel:

Denumirea companiei	Punctajul Tehnic	Prețul la deschidere
1. <b>IRD Engineering S.r.l.</b> (Italia)	93.67	2 200 000,00 + 440 000,00 = 2 640 000,00 Euro incluzind toate taxele locale indirecte. Valoarea estimata a taxelor locale indirecte 440 000,00 Euro
2. <b>EPTISA Servicios de Ingenieria, S.L.</b> (Spania) în asociere cu <b>EPTISA Romania S.R.L.</b> (Romania) și <b>TEMELSU International Engineering Services Inc.</b> (Turcia)	89.98	2 154 800,00 Euro excluzind toate taxele locale indirecte
3. <b>Rendel Limited</b> (Marea Britanie)	86.50	1 668 590,00 Euro excluzind toate taxele locale indirecte. Valoarea estimata a taxelor locale indirecte 242 858, 00 Euro
4. <b>Dongsung Engineering Co., Ltd.</b> (Coreea) în asociere cu <b>Pyunghwa Engineering Consultants Ltd.</b> (Coreea)	80.03	2 635 590,00 Euro excluzind taxele locale indirecte. Valoarea estimata a taxelor locale indirecte 537 161,00 Euro

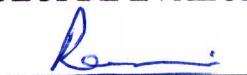
Oferta Financiară a companiei Finish Overseas Consultants Ltd. (Finlanda) în asociere cu Dohwa Engineering Co. Ltd. (Coreea) ce nu a acumulat scorul tehnic minim de 80 puncte, va fi restituită nedeschisă.

#### S-a hotărât:

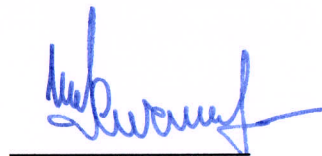
- În scopul evaluării Ofertelor Financiare se desemnează Grupul de Experți în următoarea componență:  
**Confidential**
- Rezultatele evaluării Ofertelor Financiare vor fi prezentate într-un Raport de Evaluare Finală, care va fi prezentat Băncii Europene pentru Reconstrucție și Dezvoltare și Comitetului de Evaluare spre coordonare și aprobare.

#### MEMBRII COMITETULUI DE EVALUARE:

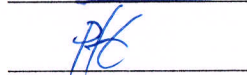
Radu ROGOVEI



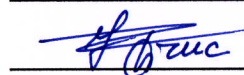
Gheorghe CURMEI



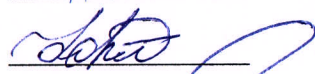
Serghei POLIȘCIUC



Ion DRUCEC

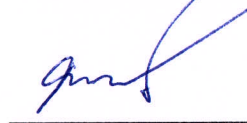


Iurie PAȘA

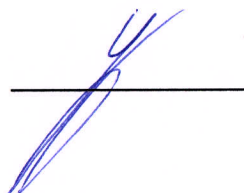


#### INVITAȚI:

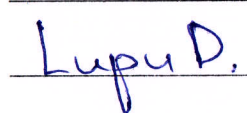
Douglas DAVIES



Ion JOSAN



Diana LUPU



**THE EVALUATION COMMITTEE SESSION NO. 14/2018**  
**MINUTES NO. RSP/CSM3-05/06/2018**

May 15, 2018

Chisinau

The Evaluation Committee, appointed by the Order No. 8 dated 06.02.2015, of the Ministry of Transport and Road Infrastructure, is present as follows:

**Chairman of the board:**

- Radu ROGOVEI –Head of transport infrastructure Department, Ministry of Economy and Infrastructure.

**Deputy Chairman of the Committee:**

- Gheorghe CURMEI – General Director, State Road Administration.

**Secretary:**

- Serghei POLIȘCIUC – Deputy director, State Road Administration.

**Members:**

- Ion DRUCEC – Deputy director, State Road Administration;
- Iurie PAȘA – Deputy director, State Road Administration.

**Invitees:**

- Douglas DAVIES – International Engineering and Management Expert, Roughton International Ltd;
- Ion JOSAN – Procurement Expert, Roughton International Ltd;
- Diana LUPU – Chief of Legal Section, State Road Administration.

**Supervision of civil works under the Contract:**

- RSP/W9/05: “Construction of M3 Slobozia Mare Bypass, km 0+000 – km 18+290”

**Agenda:**

Opening of Financial Proposals

After the evaluation by the Group of Experts of the Technical Proposals submitted by the shortlisted Consultants, four Consultants accumulated the minimal technical score necessary to qualify for the evaluation of the Financial Proposals. On May 7th, 2018, the Consultants were announced about the outcome of the technical evaluation and invited to the opening of the Financial Proposals, in accordance with the procurement procedure.

According to the evaluation criteria stipulated in the Request for Proposals, only the Consultants who accumulated a technical score of at least **80** points are qualified for the financial evaluation.

In accordance with paragraph 23.2 ITC, the breakdown of the technical evaluation has been made public to all those who attend the meeting, as follows:

Criteria / Subcriteria	Consultant's Names				
	1. Dongsung Engineering Co., Ltd. (Korea) / Pyunghwa Engineering Consultants Ltd. (Korea)	2. EPTISA Servicios de Ingenieria, S.L. (Spain) / EPTISA Romania S.R.L. (Romania) and TEMELSU International Engineering Services Inc. (Turkey)	3. Finnish Overseas Consultants Ltd. (Finland) / Dohwa Engineering Co. Ltd. (Korea)	4. Rendel Limited (United Kingdom)	5. IRD Engineering S.r.l. (Italy)
<b>A) Quality of the methodology</b>	<b>22.20</b>	<b>27.60</b>	<b>16.80</b>	<b>25.80</b>	<b>25.80</b>
a) Understanding of assignment	5.40	5.40	5.40	5.40	5.40
b) Approach and methodology	4.20	4.20	4.20	4.20	4.20
c) Work plan and team assignments	12.60	18.00	7.20	16.20	16.20
<b>(B) Qualifications of Key Experts</b>	<b>57.83</b>	<b>62.38</b>	<b>38.64</b>	<b>60.70</b>	<b>67.87</b>
a) Team Leader / Engineer's Representative	22.77	25.76	14.56	22.96	28.00
b) Materials/ Quality Assurance Engineer	11.70	15.40	11.70	15.40	15.40
c) Quantity Surveyor/ Contract Specialist	14.17	15.40	8.01	14.17	14.17
d) Bridge Engineer	9.18	5.82	4.37	8.18	10.30
<b>TOTAL</b>	<b>80.03</b>	<b>89.98</b>	<b>55.44</b>	<b>86.50</b>	<b>93.67</b>
<b>Rank</b>	<b>4</b>	<b>2</b>	<b>5</b>	<b>3</b>	<b>1</b>

After the opening of the Financial Proposals, the following prices offered by the Consultants were announced:

Company	Technical Score	Price at opening
1. <b>IRD Engineering S.r.l.</b> (Italy)	93.67	2 200 000,00 + 440 000,00 = 2 640 000,00 Euro including of all indirect local taxes. The estimated amount of local indirect taxes is 440 000,00 Euro.
2. <b>EPTISA Servicios de Ingenieria, S.L.</b> (Spain) in association with <b>EPTISA Romania S.R.L.</b> (Romania) and <b>TEMELSU International Engineering Services Inc.</b> (Turkey)	89.98	2 154 800,00 Euro excluding of all indirect local taxes.
3. <b>Rendel Limited</b> (United Kingdom)	86.50	1 668 590,00 Euro excluding of all indirect local taxes. The estimated amount of local indirect taxes is 242 858,00 Euro.
4. <b>Dongsung Engineering Co., Ltd.</b> (Korea) in association with <b>Pyunghwa Engineering Consultants Ltd.</b> (Korea)	80.03	2 635 590,00 Euro excluding of all indirect local taxes. The estimated amount of local indirect taxes is 537 161,00 Euro.

The Financial Proposal of the company Finish Overseas Consultants Ltd. (Finland) in association with Dohwa Engineering Co. Ltd. (Korea) has not accumulated the minimum qualifying score of 80 points and will be returned unopened.

**The Evaluation Committee has decided:**

1. To appoint the following Group of Experts: **Confidential**  
for the evaluation of the Financial Proposals;
2. The results of the Financial Proposals evaluation shall be presented in a Final Evaluation Report to the European Bank for Reconstruction and Development and to the Evaluation Committee for further coordination and approval.

**MEMBERS OF THE EVALUATION COMMITTEE:**

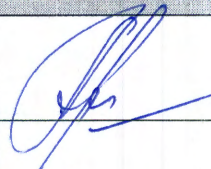
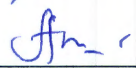
Radu ROGOVEI \_\_\_\_\_ Gheorghe CURMEI \_\_\_\_\_  
Serghei POLIȘCIUC \_\_\_\_\_ Ion DRUCEC \_\_\_\_\_  
Iurie PAȘA \_\_\_\_\_


**INVITEES:**

Douglas DAVIES \_\_\_\_\_ Ion JOSAN \_\_\_\_\_  
Diana LUPU \_\_\_\_\_



**Road Sector Program****Supervision of Civil Works under the Contract:****RSP/W9/05: "Construction of M3 Slobozia Mare Bypass, km 0+000 – km 18+290"****Financial Proposals Opening****May 15<sup>th</sup>, 2018, 10:15 a.m. local time****Register of Attendance**

No.	Company	Name	Signature
1	RENDEL	Dalgamier	
2	IRD Engineering	Alina Bourcin	
3			
4			

**SRA's Representative:**Name: Tabere CristinaSignature: 

## Road Sector Program

## Supervision of Civil Works under the Contract:

RSP/W9/05: "Construction of M3 Slobozia Mare Bypass, km 0+000 – km 18+290"

## Financial Proposals Opening

May 15<sup>th</sup>, 2018, 10:15 a.m. local time

## Register of Prices

Name of the Company	Technical Score	Price at the opening
1. <b>IRD Engineering S.r.l.</b> (Italy)	93.67	2 200 000,00 + 440 000,00 = 2 640 000,00 Euro including of all indirect local taxes. The estimated amount of local indirect taxes is 440 000,00 Euro.
2. <b>EPTISA Servicios de Ingenieria, S.L.</b> (Spain) in association with <b>EPTISA Romania S.R.L.</b> (Romania) and <b>TEMELSU International Engineering Services Inc.</b> (Turkey)	89.98	2 154 800,00 Euro excluding of all indirect local taxes.
3. <b>Rendel Limited</b> (United Kingdom)	86.50	1 668 590,00 Euro excluding of all indirect local taxes. The estimated amount of local indirect taxes is 242 858,00 Euro.
4. <b>Dongsung Engineering Co., Ltd.</b> (Korea) in association with <b>Pyunghwa Engineering Consultants Ltd.</b> (Korea)	80.03	2 635 590,00 Euro excluding of all indirect local taxes. The estimated amount of local indirect taxes is 537 161,00 Euro.

SRA's Representative:

Name: Yasari CristinaSignature: 